

Lawyers in Partnership with Innovation

Your Comprehensive Guide to Residential Real Estate Transactions Part I: Agreements of Purchase and Sale, Title Searches & Requisition Letters

Real Property Law

Date: Tuesday, May 13, 2025 | 12:00 pm to 2:00 pm

Location Live Online

Program Chairs: Balvinder Kumar, BK Law Professional Corporation

Matthew Gardner, Willms & Shier Environmental Lawyers LLP

This program contains:
Ohr 30m of Professionalism Content
1hr 30m of Substantive Content

The OBA has been approved as an Accredited Provider oj Professionalism Content by The Law Society of Ontario.

Make sure you get off to a strong start in your next residential real estate transaction with this valuable program.

Our experienced faculty will unpack the key provisions of the standard form Ontario Real Estate Association (OREA) Agreement of Purchase and Sale and share helpful insight on how it can be used strategically to achieve your client's objectives. You'll gather advice on the red flags to watch out for when reviewing a title search; a step that, if not done correctly, can lead to undesirable outcomes for your client. Plus, the unique and necessary requisition and requisition response process will be examined, including the critical timelines you must follow.

Register now to secure your spot and equip yourself with the knowledge and skills to tackle your next residential real estate matter with confidence!

This is the first session in our three-part series: Your Comprehensive Guide to Residential Real Estate Transactions.

12:00 pm Welcome and Opening Remarks

12:05 pm Agreement of Purchase and Sale

Matthew Gardner, Willms & Shier Environmental Lawyers LLP

Sanitha Miranda, KMB Law

- Different types of residential real estate transactions
- Key considerations and clauses for an APS

12:35 pm Knowing Your Client

Balvinder Kumar, BK Law Professional Corporation

- Important considerations depending on the identity of your client
- Properly verifying the identify of your client under the LSO's Rules of Professional Conduct
- Requirements for the use of a power of attorney (POA) for property

1:05 pm Health Break

1:15 pm Title and Off-Title Searching

Sanitha Miranda, KMB Law

- Red flags to watch out for in title searches
- Critical steps in *Planning Act* searches
- Off-title and letter inquiry searches

1:35 pm Requisitions and Responses

Sanitha Miranda, KMB Law

- How to prepare and reply to requisition letters
- Critical dates and necessary documents for requisitions

1:55 pm Questions and Concluding Remarks

2:00 pm Program Concludes