

## Buying a Law Practice and Practicing in a Small Town

*OBA Enterprising Lawyer*



Online



In-person

**Date:** Thursday, June 26, 2025 | 9:00 am to 1:00 pm  
**Location:** OBA Conference Centre | 20 Toronto Street, 2nd Floor, Toronto

**Program Chair:** [Jason Schmidt](#), [Schmidt Law Legal Services](#)



**Professionalism Hours:** This program contains up to **3h 00m**.  
*The OBA has been approved as an Accredited Provider of Professionalism Content by the Law Society of Ontario*

Are you interested in leaving Ontario’s big urban centres and establishing or growing your legal practice in a small town or rural setting? Are you interested in purchasing an established law practice, rather than growing one from scratch? If you answered yes to either of these questions, be sure not to miss with unique and engaging event to get the insights you need to make the next exciting move in your legal career.

Plus, learn more about the lifestyle in smaller communities around Ontario with our **Regional Trade Show** as you visit with representatives from the regions and ask them your questions. Then network with seasoned lawyers attending our **Succession Planning for Your Practice** event during our informal mentorship lunch. You might just meet someone looking to transition or sell their practice, or create a valuable connection with an experienced member of the bar.

8:15am	Registration, Trade Show and Coffee
9:00am	Welcome and Opening Remarks
9:05am	<b>Financial Planning – Preparing for Your Future</b> <a href="#">Sally McRae</a> , <a href="#">Lawyers Financial Advisory Services Inc.</a> Gather helpful advice on setting yourself up for success as you embark on and in the early stages of your legal career.
9:35am	<b>Small Town Law: What it is Really Like to Practice Outside of Ontario’s Large Urban Centres</b> <a href="#">Tina Blair</a> of <a href="#">Blair Law Firm</a> <a href="#">M. Kathleen Kinch</a> , <a href="#">Kinch Eddie Litigation</a> <a href="#">Ashley Tinney-Fischer</a> , <a href="#">Ashley Tinney-Fischer Professional Corporation</a> <a href="#">Karissa Ward</a> , <a href="#">Wards Lawyers PC</a> <ul style="list-style-type: none"><li>• Benefits and unique elements of practicing in a small centre or rural community</li><li>• How to find opportunities and connect with the community</li><li>• Joining a firm, buying a practice or starting your own – options and strategic considerations</li></ul>
10:40am	Trade Show and Networking Break
11:00am	<b>Buying or Selling a Law Practice</b> <a href="#">Kathleen Geiger</a> , <a href="#">Geiger Law Practice Sales</a> <a href="#">Saša Jurovicki</a> , <a href="#">JSP Accounting</a> <a href="#">Jacob Murad</a> , <a href="#">KPA Lawyers</a> <a href="#">Victoria Uslinov</a> , <a href="#">Counsel, Practice Management, Law Society of Ontario</a> <ul style="list-style-type: none"><li>• Valuing a legal practice</li><li>• Finding the right match and due diligence considerations</li><li>• Negotiating and structuring the deal – options and opportunities</li><li>• Preparing a transition plan</li><li>• Essential LSO requirements</li></ul>
12:00pm	Trade Show, Mentorship and Networking Lunch

Choose an item. [www.oba.org/pd](http://www.oba.org/pd)  
**Questions?** [pd@oba.org](mailto:pd@oba.org)

1:00pm

Program Concludes