

# **OBA | Professional Development**

# **Secured Transaction Essentials for Business Lawyers**

**Business Law Section** 





**Date:** Thursday, April 10, 2025 | 1:00 pm to 4:30 pm

**Location** OBA Conference Centre

20 Toronto Street, 2nd Floor | Toronto, ON | M5C 2B8

CPD

**Program Chairs:** Avram Musafija, EY Law LLP

Hank White, Practical Law Canada

Substantive Hours: This program is eligible for up to 3h 30m

Back by popular demand, this foundational program provides you with essential and practical advice on how to approach aspects of secured financing transactions and personal property security law in Ontario.

Ensure you have the insights you need to best represent your clients with this valuable program!

1:00 pm Welcome and Opening Remarks

#### 1:05pm Introduction to Secured Transactions

David Reynolds, Miller Thomson LLP

 A high-level overview of secured loan transactions, included types of loans and their characteristics

### 1:40pm Reviewing and Commenting on Term Sheets, Commitment Letters, and Loan Agreements

Alessandro Bozzelli, Cassels Brock & Blackwell LLP Rachel Venturo, Cassels Brock & Blackwell LLP

- Key provisions from the perspective of the borrower and the lender
- Using a Commitment Letter in place of a Loan Agreement

### 2:20pm Taking Effective Security over Personal Property

Lydia Salvi, Practical Law Canada

- Due Diligence: objectives and preliminary considerations
- Personal Property Security Act and Securities Transfer Act
- Perfection: preparation of financing statements and taking control
- Third party items

2:50pm Health Break

## 3:00pm Purchase-Money Security Interests

Danielle Bulter, Blake, Cassels & Graydon LLP

- What is a PMSI?
- How can you get your very own PMSI?
- PMSI's in Inventory and non-inventory collateral
- Exceptions to a PMSI's "Super-Priority"

#### 3:30pm Opinions in Secured Transactions

Karen Rosen, Fogler, Rubinoff LLP

- Developments in opinions practice
- Multi-jurisdictional opinions
- Non-corporate entities and individuals
- Opinion negotiation and logistics

#### 4:10pm What's New in 2025?

Hank White, Practical Law Canada

- Criminal Rate of Interest
- 4:25pm Closing Remarks
- 4:30pm Program Concludes