

## Your First M&A

*Business Law Section / Young Lawyers Division*

**Date:** Wednesday, March 20, 2024 | 9:00 am to 12:30 pm

**Location:** Webinar only

**Program Chairs:** **Brian Levett**, Thomson Reuters (Practical Law Canada)  
**Crystal Park**, Gowling WLG



**Substantive Hours:** This program contains **3h 0m**  
**Professionalism Hours:** This program contains **0h 30m**

Gain a solid understanding of the key elements in M&A transactions at this valuable program, specifically tailored for young lawyers. Gather the foundational knowledge and practical insights you need for each stage of the M&A process, including:

- Understanding the structures
- Navigating the initial client meeting
- Mastering document review
- Key components and considerations in preparing the Agreement
- Closing the deal

Plus, get guidance on how to build a successful career in M&A. Register now to secure your spot.

### 9:00 am Introductory Remarks

#### 9:05 am Foundations of M&A

**Claire Gowdy**, Fasken Martineau DuMoulin LLP

**Sabrina Alaimo**, Fogler, Rubinoff LLP

- Private vs. public deals
- Share transactions vs. asset transactions
- Structure of a deal

#### 9:30 am Initial client meeting

**Ghaith Sibai**, Davies Ward Phillips & Vineberg LLP

- Objectives
- What questions to ask
- Letter of Intent

#### 9:50 am Document Review

**Marcus Hinkley**, Gowling WLG

**Carly Klinkhoff**, Torys LLP

- What to look out for
- Identifying and understanding common documents
- Scope and depth of review

#### 10:20 am Break

### 10:35am - The M&A Agreement

**Faran Umar-Khitab**, Gowling WLG

**Lindsay Clements**, Cassels Brock & Blackwell LLP

**Claire Lehan**, McCarthy Tétrault LLP

- Components of an M&A Agreement
- Issues to look out for
- Indemnity agreements
- Tax Considerations
- Employer considerations

### 11:35 am - Closing the Deal

**Linda Tu**, Blake, Cassels & Graydon LLP

- Regulatory Considerations
- Approvals
- Post-Closing issues that arise and how to prevent them

### 11:55 am - Building a Career in M&A

**Marcus Hinkley**, Gowling WLG

**Claire Gowdy**, Fasken Martineau DuMoulin LLP

**Alisse Elliott**, Torys LLP

- Working with senior lawyers on deals
- Career paths (in-house, firm, regulatory roles)
- Skills needed to go from Junior to Senior

### 12:25 pm Questions and Closing Remarks

### 12:30 pm Program Concludes

**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

Questions? [pd@oba.org](mailto:pd@oba.org)