

Growth, Change and Evolving Your Law Firm

Law Practice Management



In-Person



Webcast

Date:

Monday, October 30, 2023 | 9:00 am to 12:00 pm

Location:

OBA Conference Centre
20 Toronto Street, 2nd Floor, Toronto

Agenda:

8:30 am Registration
9:00 am Program Begins
1:00 pm Program Concludes



This program contains:
2hr 30m of Professionalism Content
The OBA has been approved as an Accredited Provider of Professionalism Content by The Law Society of Ontario.

You’ve made the leap and opened your own firm or stepped into a leadership role at your existing firm. You worked hard to build a reputation for excellence and professionalism, and you invested in marketing and networking to attract new business. What happens when the growth becomes too much to handle, and you are considering the next step in the evolution of your firm? How do you avoid being a victim of your own success?

Should you stay small? Should you hire and expand? Who should you hire and how do you build out a successful firm while continuing to build your practice and provide service to existing and new clients? In this program, experts will outline the costs and benefits of expansion, proven methods to guide you through an expansion, and will outline tools to guide your decision-making process.

Program Chair: Christiane Saad, Director, University of Ottawa - Law Practice Program

Speakers: Kirsti Mathers McHenry, Mathers McHenry & Co.
Deborah Glatter, Deborah Glatter Legal Management and Training
Elizabeth Dipchand, Dipchand LLP
Kelly Margani, Southren Group
Tara Vasdani, Remote Law Canada
Stephen Mabey, Applied Strategies, Inc.

9:00 am	Welcome and Opening Remarks	10:35 am	Health Break
9:05 am	Lessons Learned Moderator: Deborah Glatter , Deborah Glatter Legal Management and Training Elizabeth Dipchand , Dipchand LLP <ul style="list-style-type: none">Mistakes made and lessons learnedThe impact of technology on productivityPurpose and culture – how to build it	10:50 am	Implementing the Plan Moderator: Christiane Saad , Director, University of Ottawa - Law Practice Program Deborah Glatter , Deborah Glatter Legal Management and Training Tara Vasdani , Remote Law Canada <ul style="list-style-type: none">Performance management toolsProcess improvement overview and tipsPart-time, full-time, remote or in person hiresUsing contracts to support low-cost expansion
9:50 am	Knowing When to Act and Making the Plan Moderator: Kirsti Mathers McHenry , Mathers McHenry & Co. Kelly Margani , Southren Group Stephen Mabey , Applied Strategies, Inc. <ul style="list-style-type: none">Strategic planning, decision-making, and trigger pointsData, metrics, and evaluating readinessAssessing the needs of your growing firm and your role in the next iteration of your firm	11:35 am	Health Break
		11:50 am	Questions & Answers
		12:00 pm	Program Concludes

	CBA Member	CBA Student Member	Non-Member
Live (includes lunch)	\$239.85*	\$93.28*	\$351.58*
Webcast	\$234.00*	\$91.00*	\$343.00*

*Plus applicable taxes