



Secured Transaction Essentials for Business Lawyers

Business Law Section





Date: Tuesday, June 7, 2022 | 9:00 am to 12:30 pm

Location OBA Conference Centre

20 Toronto Street, 2nd Floor | Toronto, ON | M5C 2B8

Substantive Hours: This program is eligible for up to 3h 30m

Program Chairs: Hank White, Practical Law Canada
David Reynolds, Miller Thomson LLP

Back by popular demand, this foundational program provides you with essential and practical advice on how to approach aspects of secured financing transactions and personal property security law in Ontario, as well as how they have been impacted by the global pandemic. Ensure you have the insights you need to best represent your clients with this valuable program!

9:00 am Welcome and Opening Remarks

9:05 am Reviewing and Commenting on Term Sheets, Commitment Letters, and Loan Agreements

Alessandro Bozzelli, Dentons Canada LLP

- Binding or Non-Binding?
- Use of a Commitment Letter in place of a Loan Agreement
- Essential provisions from the perspective of the borrower and lender

9:35 am Taking Effective Security over Personal Property

Lydia Salvi, Practical Law Canada

- Due Diligence: objectives and preliminary considerations
- Personal property security: Personal Property Security Act and Securities Transfer Act
- Perfection of security interests: preparation of financing statements and taking control
- Third party items

10:05 am Health Break

10:15 am Purchase-Money Security Interests

Danielle Butler, Blake, Cassels & Graydon LLP

- What is a PMSI?
- How can you get your very own PMSI?
- Inventory and non-inventory collateral
- Exceptions to a PMSI's "Super-Priority"

10:55 am Negotiating and Issuing Transaction Opinions

Karen Rosen, Fogler, Rubinoff LLP

- Developments in opinions practice
- Multi-jurisdictional opinions
- Non-corporate entities and individuals
- Opinion negotiation and logistics

11:15 am Health Break

11:25 am Key Considerations When Enforcing Security

Craig Mills, Miller Thomson LLP

- What constitutes a default?
- Cross collateralization, cross defaults
- Do you need to consider other secured creditors?
- How much notice must the enforcing creditor give?
- How much is this all going to cost you?

11:55 am 2022: Key Developments in Secured Transactions

David Reynolds, Miller Thomson LLP **Hank White,** Practical Law Canada

12:20 pm Closing Remarks

12:30 pm Program Concludes