

## The Essentials of Aboriginal Economic Development Deals

### Aboriginal Law Section



In-Person



Webcast

**Date:** Tuesday, May 12, 2020 | 9:00 am to 12:00 pm  
**Location:** OBA Conference Centre  
20 Toronto Street, Toronto, ON M5C 2B8

**Program Co-Chairs:** **Corey Shefman**, Olthuis, Kleer, Townshend LLP



This program is eligible for up to 1h 15m EDI Professionalism  
This Program is eligible for up to 1h 45m Substantive

Drafting an economic development deal within an Aboriginal Community is a complex transaction that touches on many areas of law. Whether your legal practice deals with tax, real estate, mergers & acquisitions, financing arrangements, oil & gas, cannabis, tourism, and, any other sector where law and industry intersect, Aboriginal Economic Development is part of your work and will be an important consideration for your future practice. Aboriginal economic rights and the opportunities of Indigenous peoples must be considered in a business deal. When government approvals are needed, consideration must be given to the duties to consult and to accommodate. Understanding such matters in a business deal from the outset will directly impact the success of the project. Join us as our expert panel walks us through the “Who, What, Where, When and Why” of Aboriginal Economic Development, and discusses the implications for your future practice.

Come with your questions and join in the conversation!

9:00 am Welcome & Opening Remarks

9:05 am **Economic Reconciliation: Innovations in Participation in the Economy by Indigenous Peoples**

**Moderator:** **Gary F. Kissack**, Fogler, Rubinoff LLP

**Matt Jamieson**, President/CEO, Six Nations of the Grand River Development Corporation

**Charles Vincent**, Pape Salter Teillet

**David Sharpe**, CEO, Bridging Finance Inc.

What is economic reconciliation, why is it important, and what different forms can it take?

- Recent innovations in Indigenous participation in Canada's economy, including procurement
- Why securing economic participation and support from affected Indigenous groups is good for Indigenous groups and for the proponent: Exploring the legal, business and risk management reasons

9:55 am Break

10:00 am **Who Is (and Who Isn't, but Should Be) Involved with First Nations Economic Development?**

**Moderator:** **Patricia Hania**, Ted Rogers School of Management, Ryerson University

**Associate Professor Deborah McGregor**, Canada Research Chair in Indigenous Environmental Justice, Faculty of Environmental Studies and Osgoode Hall Law School, York University

**Professor Dayna N. Scott**, Canada Research Chair in Environmental Law & Justice in the Green Economy, Osgoode

Hall Law School and Faculty of Environmental Studies, York University

**Lorraine Land**, Olthuis, Kleer, Townshend LLP

- How do the differing roles of elected Band Councils and traditional governance bodies impact the negotiating dynamics and participation in an IBA?
- Opportunities to ensure economic development is intersectional and inclusive of Indigenous governance systems, values and gendered impacts

10:45 am Break

10:50 am **Where Do Indigenous Groups Find Capital to Invest in Infrastructure and Other Projects?**

**Moderator:** **Gary F. Kissack**, Fogler, Rubinoff LLP

**Richard Betsalel**, Managing Director, Crosbie & Company Inc.

**Ernie Daniels**, President/CEO, First Nations Finance Authority

**David Sharpe**, CEO, Bridging Finance Inc.

The success of agreements between industry and Aboriginal peoples often requires securing significant capital quickly and overcoming financing circumstances that might be unusual for traditional capital providers. Our panel will share helpful insights on:

- Finding and securing capital investments
- Recent innovations in equity financing arrangements for First Nations

11:50 am Closing Remarks

12:00 pm Program Concludes

**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

**Questions?** [pd@oba.org](mailto:pd@oba.org)