

## Advanced Trial Preparation: The Full Strategy

### Civil Litigation



In-Person



Webcast

**Date:** Tuesday, November 26, 2019 | 9:00 am to 12:30 pm

**Location:** OBA Conference Centre  
20 Toronto Street, 2<sup>nd</sup> Floor, Toronto

8:30 am Registration  
9:00 am Program Commences  
12:30 pm Program Concludes



**Professionalism Hours:** This program contains a total of 15 minutes of Professionalism content.

**Substantive Hours:** This program is eligible for up to 3h 15m  
*The OBA has been approved as an Accredited Provider of Professionalism Content by The Law Society of Ontario.*

Learn from experienced trial counsel on how to effectively and fully prepare for a trial or hearing. Our stellar faculty will provide you with proven strategies and tools for framing your case, opening and closing with confidence, conducting examinations with skill, and drafting persuasive legal arguments. For those times when unexpected complications arise, our litigators will focus on how to minimize their effect on your case. Benefit from litigators who have sharpened their skills and are ready to help you fine-tune yours.

Don't miss this highly valuable program.

**Program Chairs:** **Claudia Cappuccitti**, Dyer Brown LLP  
**Geoff Mowatt**, DLA Piper (Canada) LLP

8:30 am Registration and Coffee

10:35 am Networking Break

9:00 am Welcome and Opening Remarks

10:50 am **Preparing for Cross-Examinations**

9:05 am **Setting the Stage: Developing the Theory of the Case and Creating a Checklist**

**Ryann Atkins**, Lax O'Sullivan Lisus Gottlieb LLP

- Understand why a clearly defined theory is important for successful trial preparation
- What to consider when developing your theory of the case
- How to decide when more than one theory fits
- Why checklists are crucial, and how to effectively make, use, and update them on your way to trial

**Grant Worden**, Torys LLP

**Jordan Goldblatt**, Adair Goldblatt Bieber LLP

- How to prepare for cross-examination of your witness
- What strategies do you use to sharpen your skills
- How to stay focussed and elicit the testimony you require for your case

9:35 am **Telling a Story: Opening and Closing Statements**

**Joseph Groia**, Groia & Company

- How to create a compelling story
- How to prepare and what to include
- Understanding the law regarding opening and closing arguments
- How your opening and closing may be different in a judge-alone trial vs a jury trial

11:25 am **Expect the Unexpected**

**Melanie Baird**, Blake, Cassels & Graydon LLP

- What possible issues can arise at the last minute
- How to determine what steps to take to minimize the effect on your case

11:55 am **Written Advocacy**

**Kristin Wall**, Norton Rose Fulbright Canada LLP

- Understand the importance of a well-crafted factum and book of authorities
- Key considerations for drafting facta and books of authorities for trial

10:05 am **Preparing for Examinations in Chief**

**Chris Kinnear Hunter**, Lenczner Slaght LLP

- How to ask concise, focused questions that get you the answers you need to prove your case
- Learn how to prove your case without leading the witness
- Hone your skills with proven strategies and approaches

12:25 pm Q&A and closing remarks

12:30 pm Program concludes

**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

Questions? [pd@oba.org](mailto:pd@oba.org)