

## Expert Advice on Launching Your Legal Career: I Have My Law Degree, Now What? (London)

Young Lawyers Division



In-Person

**Date:** September 7, 2017 | 1:00 pm to 6:00 pm

**Location:** The London Club  
177 Queens Avenue, London

**Program Chairs:** **Jacqueline A. Fortner**, Leners LLP  
**Natalie Carrothers**, Leners LLP

Back by popular demand, this must-attend event has been designed to meet the current needs of new Articling and LPP students. You will gain strategies on conducting legal research efficiently and writing a persuasive research memo and practical tips on how to negotiate in transactional work and succeed in motions court.

Master the skills that you did not learn in law school, including networking skills, tips to help you thrive in your practice by understanding the office culture, best practices for docketing and billing, and maximizing your time at the firm.

Our diverse speaker lineup will give you a broad range of perspectives on life after articling, including opening your practice, and alternative careers. Register now to take advantage of this opportunity to ask the questions that you have been hesitant to ask before – come prepared to have your questions answered with candour!

12:30 pm Registration and Coffee

1:00 pm Welcome and Opening Remarks

1:05 pm **Strategies for Maximizing Your Time**

**Alfonso Campos Reales**, Leners LLP

**Cole Vesgo**, Siskinds LLP

**Heather Bracken**, Ron Ellis Criminal Law

- Approaches on how to structure your work day
- How to incorporate work/life balance from day one
- Keys to efficient file management
- How to delegate effectively
- Maximizing your firm and network resources

1:40 pm **Motions Court**

**The Honourable Madam Justice Rady**

**Arifa Serter**, Harrison Pensa LLP

- When, where and how
- Current practices
- Ex-parte motions
- Regular motions
- Civility in the court room
- Referring to judges and masters inside and outside the court room

2:10 pm **Professional and Practice Management**

**Ian Hu**, Counsel, Claims Prevention and practicePro,  
LAWPRO

- Who we are
- Obligations under the policy
- Claim trends
- Tips for avoiding claims, including communicating with the client, time management, calendar maintenance, civility, and fee disputes

2:40 pm Networking Break

3:00 pm **Legal Research and Writing**

**Jacob Damstra**, Leners LLP

**Cynthia Simpson**, MLA Law Librarian

- Minimizing time and maximizing results – tips for efficient research
- Writing an effective research memo
- Special resources including Hansard, legal dictionaries, form precedents and contractual clauses
- Tips for writing effective pleadings, motion materials, persuasive emails and due diligence memos
- Common pitfalls
- Helpful resources

3:30 pm **Firm Culture, Colleagues, and Mentorship**

**Carol-Anne Wyseman**, Siskinds LLP

**Danielle Douek**, Legate & Associates

**Hilary Jenkins**, Foster Family Law

- Qualities to show and perceptions to avoid
- Appropriate/inappropriate use of technology
- Learning the culture of your firm
- Working with lawyers, clerks, assistants, students, and other people in your office
- Interacting with and taking instructions from associates and partners
- Benefits of seeking mentors

4:00 pm **Networking Outside of the Office**

**Mana Khami**, Harrison Pensa LLP

**Laura Emmett**, Leners LLP

- Benefits of networking
- How to network effectively
- Resources to help you brand and market yourself

4:30 pm **Sound Financial Management**

**TD Canada Trust**

**Justyna Pawlowska**, Manager of Financial Services

**Hawkar Rafiq**, Financial Advisor

- Strategies to efficiently repay your student loans while adjusting to professional life
- Manage your finances effectively from early on to start saving for a rich future
- Business banking

5:00 pm **Networking Reception**

6:00 pm **Program Concludes**

**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

Questions? [pd@oba.org](mailto:pd@oba.org)