



# TECHxpo 2017:

Your Practice...Connected

Sole, Small Firm and General Practice and Business Law



## DATE/TIME

Thursday, November 9, 2017

9:00am – 4:30pm | Reception to follow

## LOCATION:

Twenty Toronto Street Conferences and Events

20 Toronto Street, 2<sup>nd</sup> Floor, Toronto, ON M5C 2B8

## PROGRAM CHAIRS:

Sahar Cadili, Lawrence, Lawrence & Stevenson LLP

Omar Ha-Redeye, Fleet Street Law



**Professionalism Hours:** This program contains 5h 45m

*The OBA has been approved as an Accredited Provider of Professionalism Content by The Law Society of Upper Canada.*

To register: [In-Person](#) | [Webcast](#)

Discover the newest legal technology and innovation that is reshaping the practice of law. Learn how to incorporate these valuable legal tools into your practice to simplify your workload, maintain your competitive edge in the evolving legal landscape, and safeguard your client data from hackers who are targeting law firms. This annual event is your chance to get exposure to technology that has been designed for the modern law office and mobile lawyers to improve efficiency, thereby boosting profitability. Ensure you have the technology you need and how to make effective use of the technology you have.

8:30 am Registration and Coffee

9:00 am Welcome and Opening Remarks from the Chairs

### 9:05 am Know What You're Agreeing To: Deconstructing Software Licence and End User

Take a detailed dive into software licencing agreements and end-user agreements, as our expert faculty examine key provisions including:

- cloud-based storage and data maintenance
- software design
- bankruptcy of your provider
- US based service providers, special considerations
- password storage and user-name tracking devices
- security matters
- access issues
- costs
- how to make sure your client's business and yours can stay up and running

**Barbara Lippett**, B. F. Lippett Professional Corporation

**Ian Hu**, Lawyers' Professional Indemnity Company (LawPRO®)

**Pulat Yunusov**, Yunusov Law Professional Corporation

10:00 am Refreshment Break

### 10:15 am CONCURRENT SESSIONS: CHOOSE A OR B

#### A On the Road Again: Mobile Practice

With the right tools you can work on anything, anywhere, anytime. If you are a lawyer who travels often, or a lawyer without an office, find out how to take your office with you wherever you go with the best apps and gadgets for a mobile lawyer.

**Stuart Rudner**, Rudner Law

**Charles Bennett**, Triella Corp.

OR

#### B Data Basics: What Can Data Do for Your Law Firm?

The adoption of new legal technology is essential for law firms to keep up with clients who are increasingly tech savvy. Discover how to use data to assess your practice, budget, determine profitable areas of practice, construct hiring costs, and more. Also, learn tips for meeting your professional obligations related to data use, and explore ways of building questionnaires that effectively coordinate lawyer / client communications.

**Kathleen Robichaud**, Law Office of Kathleen Robichaud

**Bianca Thomas**, Barrister and Solicitor

**Peter Aprile**, Counter Tax Lawyers

11:15 am Refreshment Break

**PROGRAM REGISTRATION IS ONLINE [www.oba.org/pd](http://www.oba.org/pd)**

Questions? [pd@oba.org](mailto:pd@oba.org)

300-20 Toronto St. Toronto, ON M5C 2B8 | Toll Free: 1-800-668-8900 | Tel: 416-869-1047 | Fax: 416-642-0424

**11:30 am CONCURRENT SESSIONS: CHOOSE A OR B**

**A New Age of Online Legal Research**  
 Printed materials are virtually extinct. Legal publishers, like Westlaw and Quicklaw, are leading the way in new technology and innovation for both litigators and solicitors. They are transforming the legal industry. Join us to hear about the latest developments.  
**Omar Ha-Redeye**, Fleet Street Law (Moderator)  
**Colin Lachance**, CEO, Compass (formerly Maritime LawBook)  
**Eric Wai**, Managing Director, LexisNexis Canada Inc.  
**Fred Gladly**, Vice President, Customer Segments, Thomson Reuters

**OR**

**B Take Control of Your Inbox**  
 There is no need to re-invent the wheel. We have so many tools at our disposal, such as Outlook and Adobe, which are not used to their full potential. Review Microsoft Outlook tools and rules, as well as Adobe Acrobat short cuts, to help your practice become more efficient. Time management can be simplified with the use of appropriate legal technology.  
**Kathy Mergulhao**, Infoware Canada Inc.  
**Phil Brown**, The Law Society of Upper Canada

12:30 pm *Lunch served – Exhibitors Hall*

**1:30 pm CONCURRENT SESSIONS: CHOOSE A OR B**

**A Data Accelerated: Performance Metrics, CLIO**  
 Discover how to use data to improve your own law practice. Data can be precisely sourced to determine typical costs and how to offer flat fee services for larger scale matters. Review sample agreements from data providers. Explore how and why to use CLIO, along with the many benefits and estimate costs of the platform. Learn how to measure performance for success, focus your marketing efforts, track leads and conversion rates.

**Lai-King Hum**, Hum Law Firm, A Professional Corporation  
**Christopher Heer**, Heer Law  
**Bill Chalmers**, Hughes Amys LLP

**OR**

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**B Access to Justice: 6 Disruptors in 60 Minutes**

This fast paced session features 6 disruptors that fill in the access to justice gap: five app-makers from Ryerson Legal Innovation Zone, and one group of lawyers that use technology to help solos and small law firms manage and analyze documents. Learn about these new tools you can use to better serve your clients and expand your clientele.

**Patrick Hartford**, Lex Cortex Ltd.  
**Christien Levien**, Legalswipe  
**Rajah S. Lehal**, ClauseHound  
**Crystal O'Donnell**, Heuristica Discovery Counsel  
**John Wu**, Legally Inc.  
**Trevor Zeyl**, GetQuorum

**2:30 pm CONCURRENT SESSIONS: CHOOSE A OR B**

**A The Latest in Practice Management: New Apps & Trends**

A cloud-based practice management software with built-in accounting, Google Docs for lawyers, and Bitcoin and digital currency: these may become some of your favourite things. This session brings the future to you now - learn how this new technology can help your practice today, and take some practice management tips away too.

**Rick Kabra**, CosmoLex Cloud, LLC  
**Adrian Camara**, Paper Interactive, Inc.  
**Aaron Grinhaus**, Lawyer and Blockchain Consultant (Rai Stone Agency; Grinhaus Law Firm)

**OR**

**B Online Court Filings**

Our experts will lead you through a step-by-step guide of on line court filings. Discover the benefits and limitations of these systems. Get answers to your most pressing questions.

**Christopher Johns**, Executive Director of the Innovation Office, Ontario Ministry of the Attorney General  
**Paul Lomic**, Lomic Law

3:30 pm *Refreshment Break*

**3:45 pm Emerging Trends in Cybercrime: 2017 Update**

Data breaches flood the news almost every day. How can you protect yourself and your clients? Find out about the latest technology, warning signs, tools and many services designed to help you work in a secure environment. What can your firm do to safeguard the confidential data of your clients?

**Maire (Moe) Johnston**, Manager, Cybercrime Outreach Program, Cybercrime Investigations Team, BFES – ISB, Ontario Provincial Police  
**Pulat Yunusov**, Yunusov Law Professional Corporation

**4:30 pm** Closing Remarks Followed by a Networking Reception

	CBA Member	CBA Student Member	Non-Member
Live (includes box lunch)	\$99*	\$35*	\$199*

\*Plus applicable taxes

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