

## Real Estate Spring Mix

### Real Property Law Section



In Person



Webcast

**Date:** Thursday, June 8, 2023 | 9:00 am to 12:00 pm

**Location:** OBA Conference Centre  
20 Toronto Street, 2<sup>nd</sup> Floor  
Toronto, ON

**Program Agenda:** 9:00 am Program Begins  
12:00 pm Program Concludes

**Program Chair:** **Raymond G. Leclair**, Lawyers Professional Indemnity  
Company (LawPRO)



This program is eligible for up to **2 hrs 00m Substantive** content.  
This program contains **1 hr 00 m Professionalism** content.

*The OBA has been approved as an Accredited Provider of  
Professionalism Content by The Law Society of Ontario*

Are you an Ontario lawyer looking to sharpen your skills around real property law? Do you want to learn how to make your practice more efficient and attract new business? If so, the Real Property Spring Mix Program is the perfect professional development opportunity for you.

Over the course of this program, you will delve into a variety of topics related to real property law, including:

- the business of law,
- fraud on title, and
- failed transactions.

This program is designed to provide lawyers with practical, hands-on training that will enable them to navigate the complex world of real property law with greater confidence and proficiency. Do not miss this unique opportunity to advance your skills and elevate your practice to the next level.

9:00 am	Welcome & Opening Remarks	10:50	Break
9:10 am	<b>The Business of Law</b> Understanding how lawyers make money and what it's like to practice law can be critical to your success. During this session, you will hear from experienced lawyers who will share their insights on how to run a successful practice. You will learn, how to manage your time and resources more efficiently, and how to effectively market yourself to attract new business.	11:00 am	<b>Failed Transactions</b> Real property transactions can sometimes fail for various reasons, such as a breach of contract, title defects, or financing issues. During this segment of the program, you will learn how to recognize the common causes of failed transactions and how to avoid them. You will also explore the legal options available in the event of a failed transaction, including dispute resolution and litigation.
10:00 am	<b>Fraud on Title</b> Fraudulent activities can often pose a significant threat to the integrity of real property transactions. This segment explores the various forms of fraud that can occur in real property transactions and learn practical strategies for identifying and preventing fraudulent activities. You will also gain an understanding of the legal remedies available if fraud does occur.	11:50 am	Questions and Closing Remarks
		12:00 pm	Program Concludes

**PROGRAM REGISTRATION IS ONLINE** [www.oba.org/pd](http://www.oba.org/pd)

Questions? [pd@oba.org](mailto:pd@oba.org)

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