

CLE Publications: Young Lawyers' Division

Excelling at Articles - Toronto (YLD) - (9/18/2008)

These essential materials will provide practical tips and advice to help you make the most of your articling experience. The materials focus on private practice in a non-criminal law setting although it will apply (to varying degrees) to public practice, in-house practice and criminal practice. Judges and/or masters, seasoned lawyers and those fresh from the trenches will discuss topics such as the articling student "attitudes and characteristics to display", practice management, research and writing, networking, court and life after articling. If you want practical tips from those with experience, this is the product for you.

Insurance Law: What You Need to Know (YLD) - (10/28/2008)

All lawyers, no matter what their specific area of practice is, will encounter insurance issues. Are you prepared? Learn how to spot, analyze, and apply the law to insurance issues, with special reference to property and casualty insurance (home, auto, commercial, and liability). This publication educates you on critical aspects of insurance law. Gain insight into insurance policies as you demystify insurance terminology and insurance concepts. Learn how to recognize and comprehend different types of insurance policies and coverages. A panel of insurance lawyers and insurance industry professionals assist you in achieving a comprehensive understanding for ultimate results. This publication is an indispensable educational tool for lawyers who want to understand the important role that insurance can play in any legal matter.

Clients, Clients Everywhere: Essential Tips for Aspiring Rainmakers (YLD) - (11/5/2008)

Back by popular demand! Do you want to bring in clients, but don't know how? This publication can help. Get practical tips and advice on how to network, market your practice, build your professional reputation, bring in new clients, and get more work from existing clients. Not sure how to go about inviting a business contact to lunch, much less which fork to use? Didn't know there are different business development styles, and you could be using the wrong one for your personality? Not sure how to keep your clients happy and referring work to you? Get help from experts on these and other topics, and never be mystified by marketing again!

Your First Collection II Deadbeat Dilemmas: How to Get Paid (YLD) - (11/19/2008)

Collections are bread and butter work for many law firms. Many lawyers still do not know the basics about how to obtain or enforce judgment against a debtor. Some are in such a hurry to get a judgment for their client that they neglect to do the proper investigations to be able to enforce the judgment once they get it. Don't let this happen to you! This publication is designed for lawyers new to the area of civil litigation. It will provide you with the questions to ask and knowledge of the searches to do before going to court to save you the embarrassment of facing your client with an expensive and useless judgment. It will also provide you with tips and tactics from leading practitioners on how to collect debts before and after judgment, as well as collecting from difficult debtors and dealing with hidden assets.

Divine Discoveries III: Building a Great Case (YLD) - (12/2/2008)

A good discovery will help you prepare your client for trial and understand your opponent's case. A great discovery will force your opponent into settlement submission, and at the very least, set you up for a less stressful and better organized trial.

When Health Law and Labour/Employment Law Collide (YLD) - (12/4/2008)

While the public health care sector continues to grow, so do the corresponding employment and labour law issues in the health care system. The traditional employment relationship in our hospitals, clinics and broader health care sector faces increasing costs and challenges. What recent legislative and board governance developments meet these demands? Who are the key stakeholders and players and how do they differ from your non-health care employment relationship? How are the new disclosure and mandatory reporting requirements affecting the employment relationship? How is the increase in private services impacting bargaining and dispute resolution in the public health sector? This unique publication will appeal to both health and labour/employment lawyers whose day to day practice intersects with the broader health care sector.

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