



Agricorp is looking for a progressive and creative individual in the role of **Counsel** to join our new Legal Services Department. This exciting opportunity will report to the Senior Counsel & Director, Legal Services Chief

Agricorp was established as an agency of the government of Ontario in 1997 with a mandate to deliver agricultural safety net plan and services to the farm, food and rural sectors of Ontario. Safety net plans include Production Insurance (PI), the AgriStability Program and the Ontario Risk Management Program (RMP) in addition to a number of other programs. Agricorp now delivers 14 business risk management programs in total to meet the changing needs of Ontario's Producers and various Agricultural sectors. Agricorp works in partnership with the Ministry of Agriculture, Food and Rural Affairs and the Agricultural Industry. In the 2007-08 Agricorp delivered approximately \$613 million to Ontario farmers. We adhere to a rigorous audit schedule, on average 10 to 15 audits per year.

Agricorp believes that having a dedicated and enthusiastic staff is essential to our success. Employees are well trained, knowledgeable, and have first-hand experience in the Agricultural Industry. We are committed to high quality service and conduct ourselves according to the accepted management principles which include ethical behavior and accountability. We offer a flexible work environment, an excellent benefit package including a defined pension plan, ongoing learning and development, and an employee recognition program.

The Role

As **Counsel** you will provide advisory support in all legal issues relating to Program Delivery, Program Development, Risk Management and Corporate Governance. You will be reviewing and advising on all corporate agreements, client service agreements, program agreements, related client materials, and corporate procurement agreements. Specific responsibilities will include:

- Providing legal advice to Agricorp's Senior Management Team on issues affecting Agricorp's business, including any litigation concerns
- Liaise between Agricorp's Legal Department and the Legal Services Branch of the Ontario Ministry of Agriculture, Food and Rural Affairs
- Developing a thorough understanding of Agricorp's mandate, services, legislation, and policies
- Advising on and supervising administrative tribunal litigation

- Reviewing purchase and sales agreements
- Sound knowledge of corporate good governance including duties and obligations of a board of directors
- Oversee and provide advice for escalation and resolution of customer disputes and or complaints
- Review due diligence material related to legal risks

Permanent Position

Salary Range: Open

Location: Guelph

Qualifications

- An LL.B. or equivalent education and training, coupled with being a lawyer in good standing of the Law Society of Upper Canada.
- A minimum of 5 years plus practice experience in specific areas of law, such as Agriculture, Corporate, Public, Contract, Commercial, Administrative, Planning, Civil Practice & Procedure, Debtor/Creditor and Bankruptcy and Insolvency Law and Insurance Law
- Expert experience in providing professional legal opinions and advice to senior staff
- Administration and financial management experience
- Extensive knowledge of Ontario Legislation

Demonstrated Competencies

Analytical Thinking – Interprets, links and analyses information and situations by breaking them down into component parts, and identifying patterns, connections and underlying issues

Critical Judgment, Decision Making & Problem Solving – Uses critical judgment to make decisions and solve problems involving varied levels of complexity, ambiguity and risk

Strategic Thinking & Visioning – Links long-range vision to daily work ensuring alignment with Agricorp's strategic direction, and develops and inspires commitment to a vision of success

Influence – Influences, convinces and gains support from others

Planning & Organizing – Developing, implementing, evaluating and adjusting plans to reach goals, while ensuring the optimal use of resources

Legislation, Policies, Procedures & Standards – Understanding and using relevant legislation, policies, procedures and/or standards in performing ones's work

Background

Agricorp is a trusted and efficient partner in delivering programs that help manage agricultural risk. With its excellent customer service and reliable, cost-effective delivery, Agricorp has received national and international recognition. As an agency of the Ontario government, Agricorp delivers government and non-government risk management programs. Agricorp has built a strong reputation for being customer-focused and collaboratively working with industry to deliver increasingly effective products and government programs. The organization's expertise in practical program design and efficient delivery give it an advantage in partnering with industry and government to help producers manage all kinds of risks, including financial, food safety, environmental, and market security.

For additional information about Agricorp visit www.agricorp.com.

To apply for this position, please send your resume (with the job title in subject heading) and cover letter to: Human Resources Division, Agricorp, 1 Stone Road West Box 3660, Stn. Central, Guelph ON N1H 8M4. Fax: 519-826-4680. Email: careers@agricorp.com.

We thank all applicants for their interest; however, only those selected for an interview will be contacted directly.