



The ADR Section is pleased to offer its own series of three breakfast book clubs, for ADR professionals, advocates and negotiators. Read the book for the first time, or dust it off your shelf if you've not referred to it lately, or just come and learn what you would have read if you had had the time!

The following three books will be discussed:

1. Tuesday, February 24, 2009: You Just Don't Understand: Women and Men in Conversation by Deborah Tannen.
2. Tuesday, April 21, 2009: Beyond Reason: Using Emotions as You Negotiate by Roger Fisher and Daniel Shapiro.
3. Wednesday, May 27, 2009: "Making Money Talk: How to Mediate Insured Claims and Other Monetary Disputes by J. Anderson Little.

All three sessions will be held at the OBA Conference Centre in Toronto. You may register for any session individually or all 3 sessions at the same time.

Register for all 3 sessions now and receive a special price. To take advantage of this special Passport Series offer by completing and returning to the OBA the registration form on the bottom of the page no later than February 11, 2009.

All three sessions will start at 8:00 a.m. with registration and breakfast, discussion at 8:15 a.m. and ending by 9:15 a.m. Below are brief descriptions of each program. Program details will follow as the date for each session approaches.

YOU JUST DON'T UNDERSTAND: WOMEN AND MEN IN CONVERSATION

Tuesday, February 24, 2009 - 8:00 am - By Deborah Tannen

Following the Great Debate: Do Women Make More Effective Mediators, Deborah Tannen's work explains why communication feels like cross-cultural communication. It will alter the way you speak with men and women in professional and personal settings. It will help you understand why men who are talkative in public are sometimes silent at home. It will help you understand that women talk about problems, not to find a solution, but in a bid for understanding.

BEYOND REASON: USING EMOTIONS AS YOU NEGOTIATE

Tuesday, April 21, 2009 - 8:00 am - By Roger Fisher and Daniel Shapiro

Beyond Reason has been described as the perfect follow-up to Getting to Yes. It follows the same easy to read format and delivers practical yet powerful advice. Cleverly, Roger Fisher has teamed up with psychologist Daniel Shapiro to explain approaches that don't work when negotiating - you can't ignore emotions or stop having them! Instead, Fisher and Shapiro offer negotiators a framework for dealing with emotions. It will provide insight about negotiations that you have not read before!

MAKING MONEY TALK: HOW TO MEDIATE INSURED CLAIMS AND OTHER MONETARY DISPUTES

Wednesday, May 27, 2009 - By J. Anderson Little

The mediation training that many of us received seems removed from the day to day mediations that we conduct to settle insurance claims or other commercial disputes. In this extremely practical book, Andy Little describes techniques to help mediators deal with the problems that arise when bargaining: the realities of negotiating about money. The title is brilliant: the money that is offered in a negotiation conveys messages, some subtle, some not that will influence the negotiation.

Registration Form

CBA# _____
 Name: _____ Firm: _____
 Address: _____
 City: _____ Postal Code: _____
 Tel: _____ Fax: _____
 E-mail: _____
 My Cheque is enclosed for \$ _____
 Or please charge my: MasterCard VISA
 Card#: _____ Exp. Date: _____
 Signature: _____ GST #: _____

**Early Bird
Deadline
Extension**

PLEASE REGISTER ME FOR THE OBA ALTERNATIVE DISPUTE RESOLUTION PASSPORT SERIES



EARLY BIRD PASSPORT PRICE (AVAILABLE UNTIL FRIDAY, FEBRUARY 20, 2009)

\$79.00 + \$3.95 GST = \$82.95 (CBA MEMBER)
 \$99.00 + \$4.95 GST = \$103.95 (NON-MEMBER)
 \$41.00 + \$2.05 GST = \$43.05
 (OBA LAW STUDENT/ ARTICLING STUDENT MEMBER)

AFTER FEBRUARY 11 (AFTER EARLY BIRD DEADLINE)

\$99.00 + \$4.95 GST = \$103.95 (CBA Member)
 \$119.00 + \$5.95 GST = \$124.95 (Non-Member)
 \$51.00 + \$2.55 GST = \$53.55
 (OBA Law Student/ Articling Student Member)

ADR Program Passport Holders must confirm their attendance in advance of each program to the OBA to secure their space and a meal. Passport Holders will need to complete a program registration form for each program. There will be no refunds for missed programs. If you are unable to attend, another CBA member can attend in your place.