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2-4 registrants at 25% off entire registration fee. 5 plus registrants for a half-day program at \$50 or \$75 for a full-day per person. Available only to those registering from the same firm, at the same time and paying with one cheque; printed materials available for purchase at time of registration will be discounted 25%.

Save 25% on Bundles

Special offer for those NOT attending live programs: Deduct 25% for each "Bundle" (Choice of one binder plus one CD-ROM or Online CLE for the same program). Bundles apply to any CLEs offered in multimedia format.

Can't Attend the Program? Order the Course Material!

Concise, practical and well-focussed course materials and/or precedents written by the faculty (topic may vary slightly from presentation) are available either in binder format or electronic format (downloadable).



Publications

REGISTRATION POLICY

Registrations must be prepaid. Registrations will be accepted by FAX at (416) 642-0424 and at the Ontario Bar Association address shown on the Registration Form. A credit card number must accompany all faxed registrations. Walk-in registrations will be accommodated only if accompanied by credit card or cheque. Seating and meal preference, if applicable, will be given to prepaid registrants.

REFUNDS AND CANCELLATIONS

Course fee is refundable (less \$50.00 plus \$2.50 GST) if notice is received in writing five business days before the course. We reserve the right to cancel or reschedule courses, refuse admission, or change speakers, location or content at any time. No refunds will be made if notification is received after November 6, 2009. Please note that a CBA member in the same category may attend in your place. If the delegate is not a CBA member s/he will be required to pay the difference in fee. The OBA GST registration number is R100760495.

CONTACT INFORMATION CONSENT

The OBA's programs may be supported by preferred suppliers, sponsors and exhibitors. Subject to the following paragraph, I understand that the provision of contact information on this registration form constitutes my consent to such information being disclosed to the preferred suppliers, sponsors, exhibitors, speakers or attendees of this program. For further information about the CBA's and OBA's treatment of contact information, see Members Privacy Policy at www.cba.org or www.oba.org. By checking this box , I do not wish my contact information disclosed to the preferred suppliers, sponsors, exhibitors, speakers or attendees of this program.

09INS1113C

The Do's and Don'ts of Mediating Insurance Claims

Friday, November 13, 2009 | 9:00 am to 12:00 pm

Name: _____

CBA #: _____

Firm: _____

Address: _____

City: _____

Postal Code: _____

Bus. Tel. #: () _____

Fax #: () _____

E-mail: _____

REGISTRATION *Please circle fee category.*

Live Program*	CBA Member	CBA Student Member	Non-Member
<input type="checkbox"/> In person	\$195	\$95	\$295

*Fee includes course materials and reception

I am unable to attend the program. Please send me:

EDUCATIONAL MATERIALS ONLY *(Available 3-4 weeks post-program)*

Publication	CBA Member	Non-Member
<input type="checkbox"/> Publication (binder)	\$75	\$120
<input type="checkbox"/> Publication (download)		

FEE CALCULATION

Sub-Total _____	Add GST (5%) _____	
Less Discounts _____	Add PST (8%) _____	N/A
Less 25% for Bundles N/A	(on CD-ROMs and CD-ROM Bundles only)	
New Sub-Total _____	Total _____	

PAYMENT *(registrations must be prepaid)*

Cheque (payable to Ontario Bar Association), or please charge my

Visa Mastercard

Credit Card # _____ Exp. Date _____

Signature _____



Program Chair:
Hans Goddard,
Withrow & Associates,
State Farm Claims
Litigation Counsel



Program Chair:
Aleksandra Zivanovic,
Lawson LLP - Barristers

Friday, November 13, 2009
9:00 am to 12:00 pm

OBA Conference Centre
200 - 20 Toronto St., Toronto

The Do's and Don'ts of Mediating Insurance Claims

Focus: Mediations, pre-trials and other forms of ADR have become the most common ways to resolve insurance disputes. But we have all been to mediations and pre-trials that have seemed like a waste of time. How can we get the most out of these crucial meetings? What do mediators need from counsel to conduct an effective mediation? What do judges need from counsel to have an effective pre-trial? What do counsel need from mediators and judges? What are some of main ways opportunities wasted at a mediation or pre-trial? Are there alternative, more effective forms of ADR for certain cases? Join us and hear from counsel, mediators and the bench on these and other crucial issues to help you get your cases settled sooner and more effectively.

Highlights:

- ADR strategies in the era of proportionality
- Mediation — a mediator's perspective
- Mediation — counsel's perspective
- ADR perspectives from the bench



Corporate and Commercial Law - 2 Hours

Ontario Bar Association, 300 - 20 Toronto St, Toronto, ON M5C 2B8
Fax: 416.642.0424 Phone: 416.869.1047 Toll Free: 1.800.668.8900

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The Do's and Don'ts of Mediating Insurance Claims

Friday, November 13, 2009 | 9:00 am to 12:00 pm
OBA Conference Centre | 200 - 20 Toronto St., Toronto

9:00 am INTRODUCTORY REMARKS

9:05 am *ADR Strategies in the Era of Proportionality*

- A discussion of how the changes to the *Rules of Civil Procedure* will affect mediations
- The new emphasis on "proportionality" in the *Rule* changes and its impact on all aspects of mediation, including how, what and how often we mediate

Paul M. Iacono, QC, YorkStreet Dispute Resolution Group Inc.

9:35 am *Mediation - A Mediator's Perspective*

- What a mediator looks for from counsel to conduct a successful mediation
- The key ingredients of effective mediation briefs
- What, if any, role does advocacy play in openings: is it helpful or a hindrance
- What approaches by counsel or their clients are helpful or unhelpful in caucus
- How does a mediator determine what approach to take in a mediation

Gary M. Caplan, McCague Peacock Borlack McInnis & Lloyd LLP

10:05 am BREAK

10:20 am *Mediation - Counsel's Perspective*

- The evolution and impact of mediations as a way to resolve claims; are they more effective than pre-trials or other forms of ADR; what should be the timing of a mediation?
- How should counsel prepare; what tone should they take?
- How important is the role of the mediator; how can they make a mediation effective?
- What to look for when selecting a mediator, from both a defence and plaintiff perspective
- How can clients, either plaintiffs or defendants, become an obstacle to settlement and how can mediators help?

Jack J. Fireman, QC, Fireman Wolfe LLP

10:50 am *ADR perspectives from the Bench*

- The pros and cons of pre-trials versus mediations; is timing important; what do judges need/look for from clients and their counsel in a pre-trial?
- The concept of "templates" as a way to conduct mediations

The Honourable Mr. Justice Colin L. Campbell,
Superior Court of Justice

11:20 am *Panel Discussion & Questions*

12:00 pm PROGRAM CONCLUDES

Upcoming Professional Development Programs

Insurance Law - How to Handle a File: Insurers Speak to Counsel

Tuesday, September 22, 2009 | 5:15 pm

Join us for an informative dinner program where you get an insurer's opinion on how you should be handling your files on both the plaintiff and defence side. Learn what is important to claims handlers in the early stages of litigation and settle your files before defence counsel is retained.

Understand what an insurer expects of its defence counsel at every stage of a file. Benefit from this unique opportunity to hear directly from insurers about how to take advantage of early opportunities to settle and how to improve your file management by knowing what matters to them. Let insurers help you to help them!

Speakers: **Irwin Fefergrad**, RCDSO Registrar
Jim Strachan, Senior Claims Adjuster,
Intact Insurance (formerly ING)

Program Chairs: **Susanne Ilic**, Forbes Chochla LLP
Roseanna Ansell-Vaughan,
Dutton Brock LLP

Practice Management Compliance: What You Need to Know (YLD)

Wednesday, October 28, 2009 | 9:00 am to 12:00 pm

Be prepared when The Law Society of Upper Canada selects you for a Practice Management Review. Rise to the occasion with authority and confidence by systematically targeting critical issues and by learning how to implement The Law Society Practice Management Guidelines. Maximize competence, develop strategies, and understand continuing legal education expectations while enhancing practice management skills and reinforcing professional responsibility awareness for ultimate results. Explanations and solutions abound for sole practitioners, in-house counsel, and lawyers in large, medium, and small firms.

Focus: A vital program for all lawyers and articling students on the practice management review process, professional responsibility, and the new 2010 mandatory continuing legal education requirement.

Highlights:

- How to prepare for a practice management review from start to finish
- Understand how the By-Laws, the Rules of Professional Conduct, and the *Law Society Act* apply to practice management
- Learn how to implement the Practice Management Guidelines and the practice reviewers' suggestions
- Understand the new 24 hour mandatory continuing legal education requirement
- Build practice skills and professional responsibility skills

Program Chair: **Jeffrey Minicucci**,
Barrister & Solicitor, Notary Public

For more information on programs, educational materials and pricing, please visit www.oba.org/pd