Money Talks! Critical Financial Issues in Personal Injury Claims

Date: Friday, October 24, 2014 | 8:30 am to 12:00 pm
Location: Residence Inn Ottawa Downtown
161 Laurier Avenue West, Ottawa

Program Chair: Kristopher Dixon, Williams McEnery

We notionally conceive of our system as one of compensation, indemnity and recovery and sedom confront the reality that money is at the heart of personal injury litigation. How is a Plaintiff's loss quantified? How can Defendants compensate Plaintiffs? Who are the experts? How can a client’s costs be recovered in the event of a trial?

Attend this new program to gain expert guidance on determining compensation, economic loss, structured settlements and the interplay of costs and offers under Rule 49.

8:00 am  Registration and Hot Breakfast
8:30 am  Welcome & Opening Remarks
8:35 am  Anatomy of a Forensic Accounting Expert Report
• Present value from an accounting perspective
• Business evaluations
• What makes a good report and how do you understand it?
  Jean-Charles Plante, CPA, CA, Price Waterhouse Coopers
9:10 am  Loss of Competitive Advantage Claims: Do they Still Have Meaning?
• What people/careers are appropriate candidates for this claim?
• Difference between loss of future income and loss of competitive advantage
• How have courts recently dealt with loss of competitive advantage claims?
  Jon Lundrigan, Nelligan O’Brien Payne LLP
9:35 am  Networking Break
10:00 am  You Need More Structure! What You Need to Know about Present Values and Structured Settlements
• What is a structured settlement?
• Structured values vs. Present values: Difference?
• Quantifying and meeting the needs through structure
  Laura Mullin, McKellar Structured Settlements Inc.
10:35 am  Best Practices for Evaluating Your Injured Plaintiff’s Claim
• How to manage expectations
• How much and what type of income will they lose?
• How far into the future do you need to anticipate?
• Is a future cost of care report enough to meet the standard of care?
• What experts do you need?
  Ted Bergeron, Bergeron Clifford LLP
11:10 am  Your Best Offer
• Setting out a Rule 49 offer
• Factors in costs awards
• Making and receiving offers in the context of jury trials
  The Honourable Madam Justice Giovanna Roccamo, Ontario Superior Court of Justice
12:00 pm  Closing Remarks